



The Complete Guide to Mergers and Acquisitions: Process Tools to Support M&A Integration at Every Level (3rd Revised edition)

By Timothy J. Galpin

John Wiley & Sons Inc. Hardback. Book Condition: new. BRAND NEW, The Complete Guide to Mergers and Acquisitions: Process Tools to Support M&A Integration at Every Level (3rd Revised edition), Timothy J. Galpin, Ease the M&A process with a more effective integration planThe Complete Guide to Mergers and Acquisitions is the ultimate handbook for planning and managing post-merger integration. Packed full of "how to" guidance, tools, templates and resources that have been put to the test on numerous due diligence and integration efforts around the world, The Complete Guide to Mergers and Acquisitions has been the go-to guide for firms seeking to maximize the value of their deals since the release of the first edition in 1999.Poor integration management virtually ensures that a merger or acquisition will fail to meet financial and strategic goals. The Complete Guide to Mergers and Acquisitions provides the information that enables firms to quickly and prudently capture projected cost and revenue synergies, and to move the combined organization forward. The book addresses strategic deal considerations, due diligence, integration management, people dynamics and cultural integration, common integration mistakes, communications strategies, and provides actionable steps toward creating measurable, positive results throughout the integration process. The updated third...

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